

Climate Action Collaborative Meeting June 18, 2018



# Agenda

- Welcome & Meeting Goals
- II. Session 1: CAC Governance Update
- III. Session 2: Sector Working Group Structure & Updates
- IV. Session 3: Education & Outreach Marketing Update & Survey Results
- V. Session 4: CNG Presentation
- VI. Session 5: ICLEI Membership & Tools
- VII. Adjourn!





# Meeting Goals

- #1 Share updates on working group initiatives
- #2 Reveal the CAC brand, logo, and marketing plan
- #3 Learn about Natural Gas for heavy duty vehicles
- #4 Keep Up Momentum!

# Congratulations ERWSD!

Wired Workplace Award



# Session #1 CAC Governance Update

- Approval of March 2018 Minutes
- Update on income and expense
- New member payments
- Revised purpose and principles document
- Update on fiscal sponsor letter
- 2019 membership fees

# Income

Organization	2018 Contributions Confirmed
CMC, Edwards Campus	In-kind
Eagle County	<b>\$</b> 56 <b>,</b> 000.00
Eagle County Schools	In-Kind
Edwards Metro District	\$5,000.00
ERWSD/UERWA	\$6,000.00
Eagle River Youth Coalition	\$250.00
Holy Cross Energy	\$15,000.00
RA Nelson	\$3,333.00
Town of Avon	\$14,034.00
Town of Basalt	\$ -
Town of Eagle	\$5,000.00
Town of Gypsum	\$ -
Town of Minturn	\$2,091.00
Town of Red Cliff	\$ -
Town of Vail	TBD
Vail Health	TBD
Vail Honeywagon	TBD
Vail Resorts	TBD w FY 2019 budget
Vail Valley Foundation	In-Kind
VMS	In-Kind
Walking Mountains	In-kind
WECMRD	\$5,000.00

Total Income to Date 2018

\$111,708.00



# Expenses

Expense	Amount
Staff Time Expense (Kim & Walking	
Mountains Admin)	<b>\$78,100</b>
Staff Time Expense (Walking Mountair Marketing)	ns \$28,000
Total Expenses	\$106,100
Amt Remaining for Educatio & Outreach Efforts	n \$12,608

# Other Governance Updates

- Update to Purpose & Principles Document
  - Removed thumb voting all decisions will be made through consensus
  - Update on Fiscal Sponsor Letter

# 2019 Anticipated Budget





# Session #2 Sector Working Group Structure & Updates

- 1. Review of Guiding Principles
- 2. File Sharing Platform DropBox
- 3. Updates from Sector Groups
  - Materials Management Melissa
  - Buildings John-Ryan
  - Transportation Chris
  - Energy Supply Fritz

# Guiding Principles

Chair

Co-Chair

Initiative Leader Initiative Leader Initiative Leader Initiative Leader

Subcommittee Support Subcommittee Support

### Dropbox

**Q** Search





Name ↑	Modified ▼	Members ▼	i≣ ·	
01 Buildings Committee		Only you	•••	Upload files  New shared folder
02 Transportation Committee		Only you	***	<ul><li>New folder</li><li>Show deleted files</li></ul>
03 Materials Management Committee		Only you	***	
04 Ed & Outreach Committee		Only you	•••	
05 Energy Supply Committee		Only you	•••	
CAC Admin		Only you	•••	
Climate-Action-Plan-for-the-Eagle-County-C	6/4/2018 12:41 pm	Only you	•••	



# Working Group Updates

- Buildings John-Ryan
- Materials Management Melissa
- Transportation Chris
- Energy Fritz



# Session #3 Education & Outreach Update & Survey Results

- Marketing plan and collateral presentation
- Logo unveiling
- Newsletter update
- CAC survey results

Anticipated
Marketing
Budget

Anticipated	Expenses	Notes
Website + e-newsletter	\$1,250	Is this a capital expense? Could be tied to larger WMSC website
Print Media (Vail Daily)	\$6,174	Roughly 2 full pages of space per month
Radio Media	\$1,000	TBD CPR/NPR or KZYR for Events
Paid Digital	<b>\$1,</b> 200	Facebook, VD Digital, Others?
Content Production/ Writer	\$1,500	In-Depth Opportunities
Stickers/Window Clings	\$230	Other Promo Ideas
Collateral/Brochure	\$500	TBD
Event/Promo Materials	\$750	Signage, Tent, Event Materials?
Total Anticipated	\$ 12,608	

# Preliminary Monthly Topic Plan

Mont	<u>th</u>	Newsletter Theme	<u>Topic Ideas</u>
June - 18		Welcome to the Collaborative!	Working group updates, overall welcome to the CAC
July - 18		Water Efficiency	Free irrigation audits, waste water system, state of the Gore/Eagle, indoor water use reduction, efficient fixture target flush/flow rates.
August -18	3	Compost	Commercial composting, how to backyard compost, what products to use that make compost manageable/not smelly, why compost and not landfill? what can be composted.
Septembe	er - 18	Sustainable Purchasing	Avoid plastics 3-7 (no end market), products with recycled content (give certified logos to look out for), healthy cleaning products (certified logos), online stores w/out packaging, buying used not new.
October - :	18	Be local	Buy local food, support local businesses, enjoy local settings, live like a local campaign, see Summit County campaign.
November	r - 18	Home Energy Efficiency	LED swap out, get HVAC system checked for updates, check insulation and air sealing, perform weather stripping, smart thermostats, comfort parameters.
December	´ - 18	Idling	Avoid warming car up before driving, give rules to follow when warming up your car to do it efficiently, when to idle when to not, laws on idling around the county.
January - 1	19	Recycling	What can you recycle in curb side, what can you recycle at drop stations? end markets map for where our recyclables go, how to recycle app, what can NEVER go in a recycle bin.
February -	19	How to ride the bus and why you should?	free drop off at ski resorts, cheaper than parking, identify routes that people from each county could use to get to mountain at good time
March - 19	)	Light Pollution	Shield your lights at home, keep them on a timer, dark sky requirements, how to audit your business for light pollution, protect natural environment and dark sky for community.
April - 19		Business Energy Efficiency	Different level of audits and what they mean, where to start with energy efficiency, how to talk to your employees about energy efficiency, means of tracking energy use.
May - 19		Walkability	Do you have sidewalks in your neighborhood to connect you with services? How many services are within walking distance to you? benefits of streets with trees, benefits of multi-mode streets, can you get to a bus stop by walking?

# Marketing Plan & Budget

### CAC Marketing/Education Values & Vision:

- Be inclusive
- Simplify information & break it down

### Marketing/Education & Outreach Goals:

- Increase participation in CAC
- Establish CAC identity
- Establish target marketing personas for geographic regions & demographic characteristics based off CAP data (e.g. renter/landloard/business owner/employee/homeowner)

### Marketing/Education & Outreach <u>Strategies</u>:

- Tell success stories
- Vary communication style by target audience/personas
- Roll out CAP results in compelling and consistent fashion
- Simplify the challenge by "pillar/wedge"
- Encourage positive consumer sustainability behavior
- Simplify the challenge by providing consistent quick tips anyone can understand and implement in their homes or businesses.
- Leverage the Collaborative. Tie into existing partner marketing, event activations etc.

# Marketing Plan & Budget (PAUL CAN YOU UPDATE THIS W VAIL DAILY & HOMEGOOD S COLUMN?

### Marketing/Education & Outreach <u>Earned Media Tactics</u>:

- Secured Editorial Opportunities
  - Monthly Vail Daily Column
  - Monthly Vail Valley HOME Magazine Column
  - Weekly Vail Daily & Daily Weekly Sustainability Tips
- Monthly Collaborative email newsletter & content plan
- Walking Mountains Sustainability/Climate Action Collaborative blog
- We need your help! We want to tell stories about what's coming out of the Collaborative

### Marketing/Education & Outreach Paid Media Tactics:

- 2 full pages space equivalent/month Vail Daily
- Paid Facebook/Digital for events & Climate Action Pledge
- Paid Radio for new member recruitment & events
- Eagle County Waste Wizard

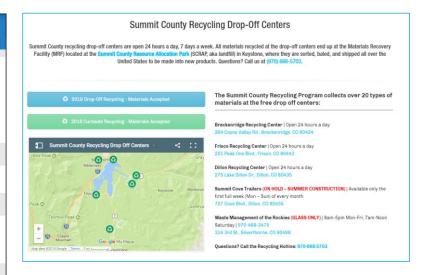
# Eagle County Waste Wizard

### **Eagle County Waste Wizard**

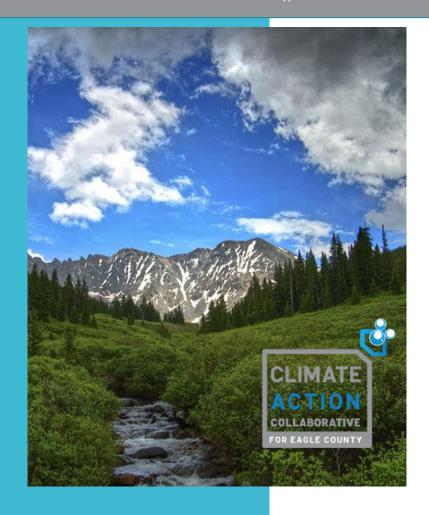
- Website Widget & Mobile App
- Sharable. You can use it on your websites
- Aggregates data to identify consumer pain points
- Fully configurable to address different community procedures for waste/recycling
- Will showcase waste events or Sustainability events.

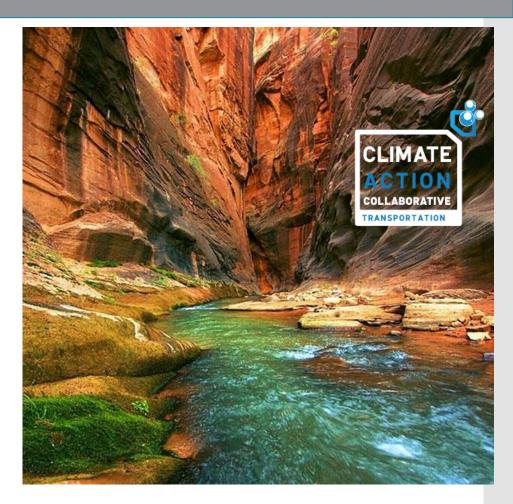






### CLIMATE ACTION COLLABORATIVE // PRELIMINARY LOGO CONCEPTS & MARKETING PLAN













### **Primary Logo**

Solid Backgrounds
As Traditional Logo



### **Window Logo**

Placed Over Photos in Creative

A Window Into Climate

Color Depends on Imagery



### **Brandmark Color**

Solid Backgrounds / No Window

Color of Mark Adapts to Color of Creative/Solid Color Only







Grid & Renewable

### **Imagery**

Showcase Eagle County landmarks

Vary imagery where possible by target personas.

### **Periodic Table**

Simplify the challenge by sector

Educate elements to meet the goal

Keep the verbiage consumer friendly



Fuel Emissions





# #BeBetterTogether

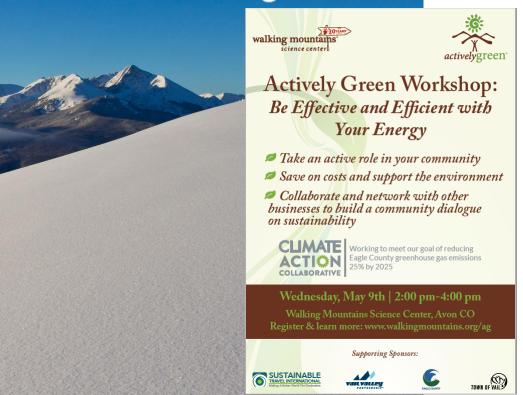
### **Use The Logo In Your Efforts**

The Collaborative is not a "sponsor" or "partner"

Logo should include the "why"

They "why" can be specific to your business or the goal

Avoid listing your business as a "member" or "partner"



### **Examples**

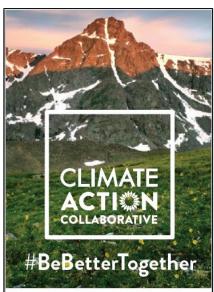
Mountain Games | The GoPro Mountain Games is committed to being a ZeroWaste event.

Sole Power | Sole Power is dedicated to getting commuters out of their cars and into alternative forms of transportation, helping to reduce our emissions associated with transportation!

Vail Resorts | Vail Resorts has committed to an EpicPromise of having a net zero operating footprint for all resorts by 2030.

### Logo & Identity





Our Goal Reduce Eagle County Greenhouse Gas Emissions 25% by 2025

> Climate Action Collaborative For The Eagle County Community Founding Partners

- · Colorado Mountain College **Edwards Campus**
- Eagle County
- · Eagle County Schools
- Edwards Metro District
- · Eagle River Water & Sanitation District
- Eagle River Youth Coalition · Holy Cross Energy
- Matt Inden Photography

- Town of Basalt
- RA Nelson R&H Mechanical
- Town of Avon
- Town of Eagle

- Town of Minturn
- · Town of Red Cliff
- Town of Vail
- Upper Eagle River
- Water Authority · Vail Daily
- · Vail Health
- Vail Honeywagon
- Vail Resorts
- · Vail Valley Foundation Vail Mountain School
- Walking Mountains
- Science Center
- WECMRD
- Take The Climate Action Pledge

### CLIMATEACTIONCOLLABORATIVE.ORG

Photo By Matt Inden, Climate Action Collaborative



### Climate Action Collaborative For The Eagle County Community Founding Partners

- · Colorado Mountain College
- **Edwards Campus**
- · Eagle County
- · Eagle County Schools · Edwards Metro District
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- Sanitation District · Eagle River Youth Coalition
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- · Matt Inden Photography
- RA Nelson
- · R&H Mechanical
- · Town of Avon
- Town of Basalt
- · Town of Eagle

- Town of Minturn
- Town of Red Cliff
- Town of Vail
- Upper Eagle River Water Authority
- Vail Daily
- · Vail Health
- Vail Honeywagon
- Vail Resorts
- Vail Valley Foundation
- Vail Mountain School
- · Walking Mountains
- Science Center
- WECMRD





Take The Climate Action Pledge CLIMATEACTIONCOLLABORATIVE.ORG

Photo By Matt Inden, Climate Action Collaborative



# Our Goal: Reduce Eagle County Greenhouse Gas Emissions 25% by 2025

The Climate Action Collaborative for the Eagle County Community





















# Newsletter Launch this week

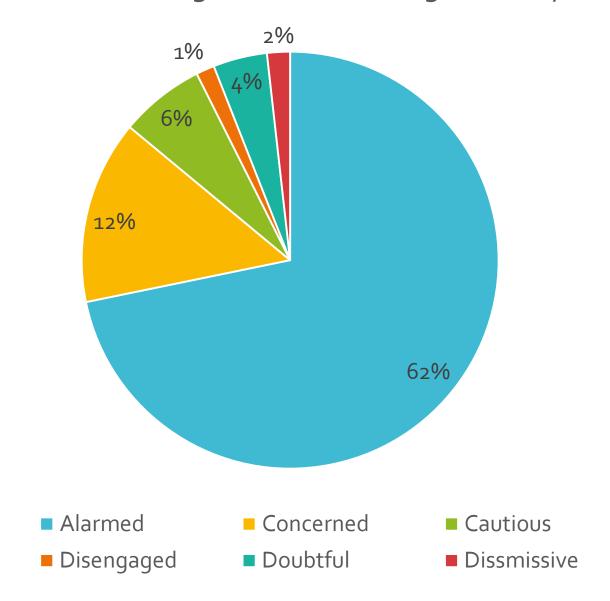
### **MEMBER REQUEST!**

 Please send along the contact information of any stakeholders that you would like to receive the CAC newsletter by EOD June 19th

2. Please share your stories with us!

# Survey Results

# Climate Change Attitudes in Eagle County



# Survey Demographics

<ul> <li>Homeowners</li> </ul>	64%
--------------------------------	-----

• Renters 30%

• Own a business 15%

• Male 35%

• Female 63%

College degree 48%

• Graduate 25%

Eag	le	20	%

• Edwards 17%

• Gypsum 16%

• Vail 14%

• Avon 12%



# Survey Results – Next Steps

- Provide survey results to working groups
- Create executive summary 1-2 pages to share with broad public
- Include press release of survey results in future issue for CAC Newsletter
- Education & Outreach committee to develop strategy for targeted ad campaign based on results

# Time for a BREAK!



Session #4: CNG Presentation Guest Speaker

Chad Schlaepfer

AMP CNG







CNG & RNG Fueling Solutions

# Intro to Amp





## Why CNG?





### **Emission Mitigation**

20% well-to-wheel GHG emission reductions with fossil CNG

100+% well-to-wheel GHG emission reductions from organic waste sources

99% reduction in NOx emissions- respiratory hazard and primary source of smog



### **Cost Savings and Stability**

\$1+ per gallon fuel savings

EIA estimates stable prices through

2035

90+ year supply of natural gas



### **American Made**

Colorado is net exporter of natural gas - every molecule consumed in CO was produced in CO

97% of natural gas consumed in the US comes from the US

99.9% of natural gas consumed in the US comes from North America





# Why CNG?





### Renewable Natural Gas (RNG)

Potential for 100% renewable fuel without changing equipment

Over 80 RNG projects currently online, with hundreds more in the pipeline

Federal and state incentives are spurring growth in RNG supply market

RNG potential from landfills, waste-water, and organic waste sources



### Proven technology

Modern CNG engines around since 2008 Fleets with over 1,000,000 miles on CNG engines Minimal performance difference



### **Availability**

42 CNG stations in Colorado 900+ public CNG stations nationwide 1,500+ CNG stations in the US





## Fleets Running CNG







Los Angeles (LA Metro)

Dallas (DART)





**Cleveland (GCRTA)** 

**Orange County (OCTA)** 





Orlando (LYNX)





Tampa (HART)

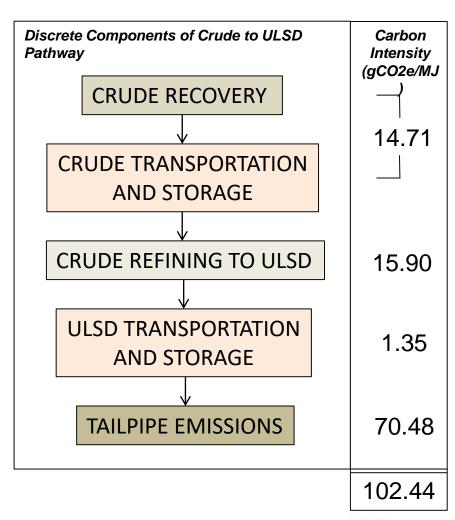
Denver International Airport



## Carbon Intensity Score



- Measures greenhouse gas (GHG) emissions
- Takes into account the entire well-to-wheels GHG emissions impact of a fuel pathway
- Measured in grams of CO2 equivalent per megajoule of energy consumed
- Based on Department of Energy's Argonne National Lab studies and methodology

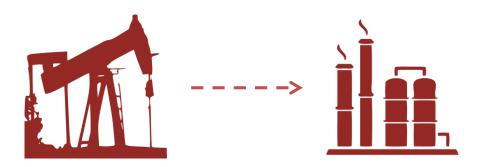






## A Bad Current State: Diesel





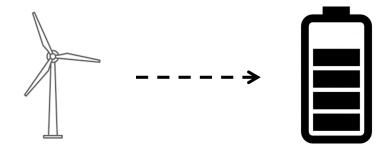
CI Score: 102





## Good: Renewable Electric







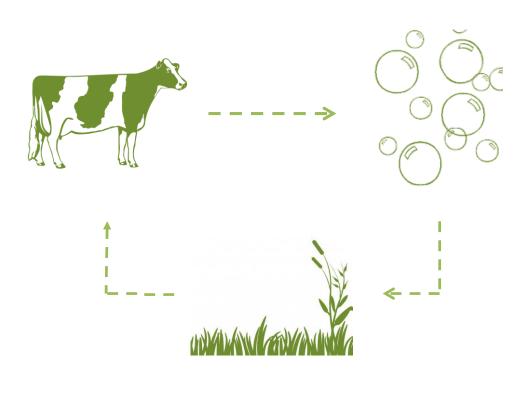
CI Score: 0





## Great: Renewable Natural Gas









CI Score: -255





## Impact of GHG Reduction









137 MT GHG emissions per year

0 MT GHG emission per year

-375 MT GHG emissions per year





























0 cars

29 cars

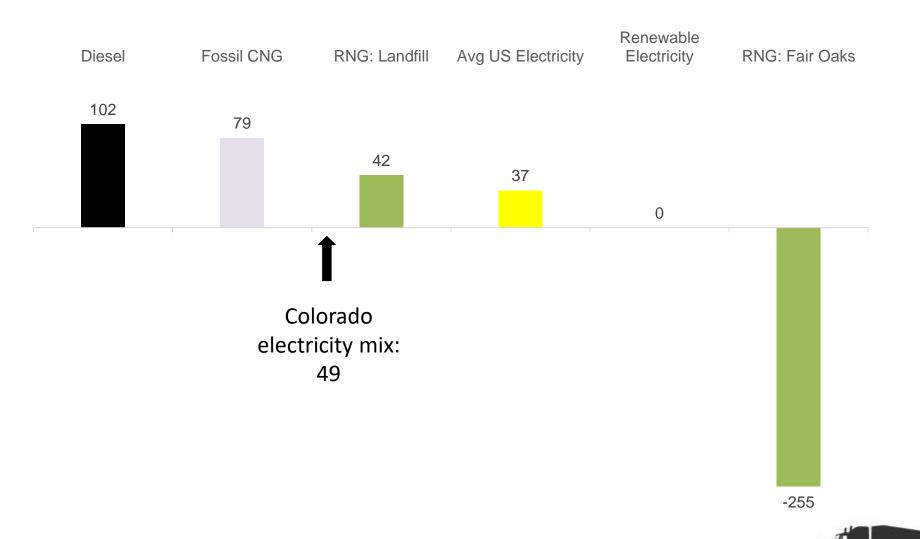
110 cars





## Carbon Intensity Scores by Pathway







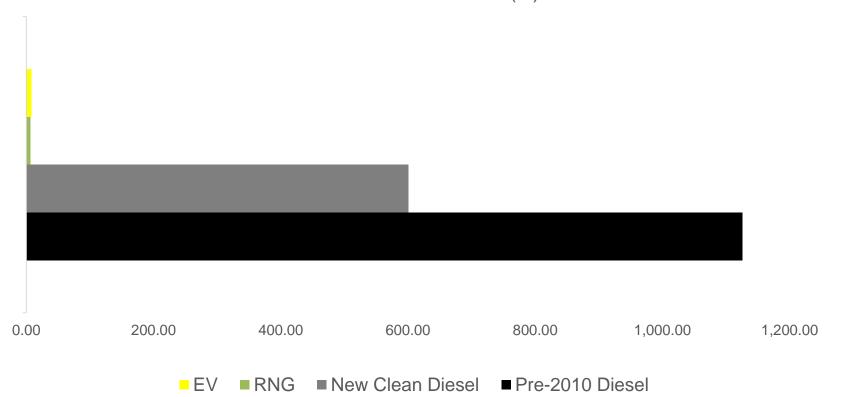
Source:

Note

## NOx Tailpipe Emissions



Annual NOX Emissions (lb)



## Waiting?

One year of delay with new clean diesel = **95 years** of CNG NOX emissions One year of delay with pre-2010 diesel = **178 years** of CNG NOX emissions





## CNG vs Electric



	Station Build	Vehicle Up- Charge	Cost to be Renewable
CNG	\$0 - \$2M	\$40K	- \$0.10
EV	\$40K per plug	\$250K	+ \$0.01

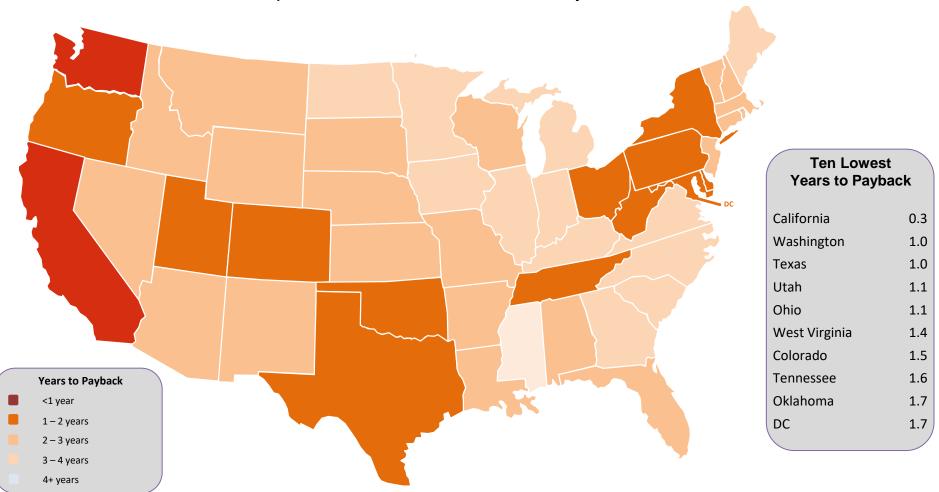




## **CNG Offers Quick ROI**



Colorado is one of the best places to run CNG in the country.







## CNG Incentives for Eagle County



#### VW Settlement Money

Available this summer - CO one of the first states in-line for money!

Reimbursement program

Public Fleets – up to \$80,000 incentive available per vehicle

Private Fleets – up to \$55,000 incentive available per vehicle

Scrap required

Alternative Fuel Vehicle Tax Credit – private fleets only

\$10,000- \$20,000 per purchased vehicle

\$5,000- \$10,000 per leased vehicle

#### CNG station incentive

Up to \$500,000 available per station

Requires public access fueling





## **Economics**



Value	Units	Comment
3.15	\$/gallon	EIA average retail price minus \$0.20 (as of 6/4/2018)
2.00	\$/DGE	
0.00	\$/DGE	
40,000	mile/year	
3	mi/DGE	
2.5	mi/DGE	
1,000,000	miles	
40,000	\$	Market-based estimate
55,000	\$	
-15,000	\$	
42,000	\$/year	
32,000	\$/year	
1.15	\$/gallon	
0.25	\$/mile	
10,000	\$	
250,000	\$	
0.090	\$/mile	
0.090	\$/mile	
0	\$/year	
10,000	\$/year	
-1.5	years	
	3.15 2.00 0.00 40,000 3 2.5 1,000,000 40,000 55,000 -15,000 42,000 32,000 1.15 0.25 10,000 250,000 0.090 0.090 010,000	Value         Units           3.15         \$/gallon           2.00         \$/DGE           0.00         \$/DGE           40,000         mile/year           3         mi/DGE           1,000,000         miles           40,000         \$           55,000         \$           -15,000         \$/year           32,000         \$/year           1.15         \$/gallon           0.25         \$/mile           10,000         \$           250,000         \$           0.090         \$/mile           0         \$/year           10,000         \$/year           -1.5         years

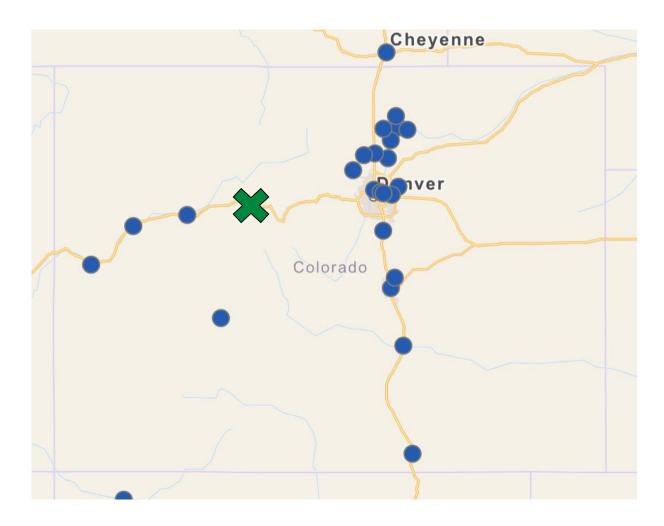




## CNG Map in Colorado



CNG station in Eagle County would fill hole along I-70 corridor







## **Contact Information**



#### **Chad Schlaepfer**

Business Development CSchlaepfer@ampAmericas.com (303) 842-9724







## Session #5: ICLEITools & GHG Inventory

- 2017 Inventory data collection has begun
- ICLEI has tools to track emissions reductions per initiative – training how to do this



# **Eagle County Energy Inventory**

2014 data on energy use, costs and GHG emissions

#### **KEY FINDINGS**

- Greenhouse gas emissions from energy use in Eagle County in 2014 totaled 1.4 million metric tons of carbon
- Consistent with national findings, Eagle County



# Data Access for Stakeholders in Inventory

- Energy data specific to your organization?
- Does not need to be public facing, but can be used by internal CAC groups to hone in on reduction strategies
- Email Kim after this meeting if interested!



# That's a wrap!

Next meeting: Oct 1, 2018